Procurement

Doing Business with NY State Certifications and BidLinx

Small Business Development Center Stony Brook University

Doing Business with NY State

 Get registered in the NY State Contract System https://ny.newnycontracts.com/

NY State Bid and Grant Opportunity search

https://ny.newnycontracts.com/FrontEnd/General/BidOportunities1.asp?TN=ny&XID=4676









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→ Executive Order

- → 2011 State of the State MWBE Clip → 2012 State of the State MWBE Clip

Empire State Development

- → Who We Are
- → MWBE Division

Businesses

Want to Certify?

- → Learn About Certification
- → Apply for Certification
- → Recertify
- → Update Profile

New York State Bid & Grant Opportunities

State agencies purchase a variety of goods and services from the business community. These links will connect you with the latest bid and grant opportunities from state agencies, authorities and state universities.

- Search bid & grant opportunities over \$50,000 in value
- View bid & grant opportunities over \$50,000 in value by category
- Search bid & grant opportunities under \$50,000 in value
- View quarterly forecast of discretionary purchases under \$50,000
- Design and Construction opportunities from NYS Office of General Services

NYS Procurement Information and Resources

- Doing Business with New York State
- NYS Directory of Small Business Programs
- Explore a World of Contract Opportunities e-book
- Procurement Services Group Term Contracts from Office of General Services (OGS) (updated monthly)

→ MWBE Directory

- **NYSCS Links**
- → Home/Login
- → Contact Us & Support
- → Password Reminder
- → Account Lookup
- → Outreach & Program Notices

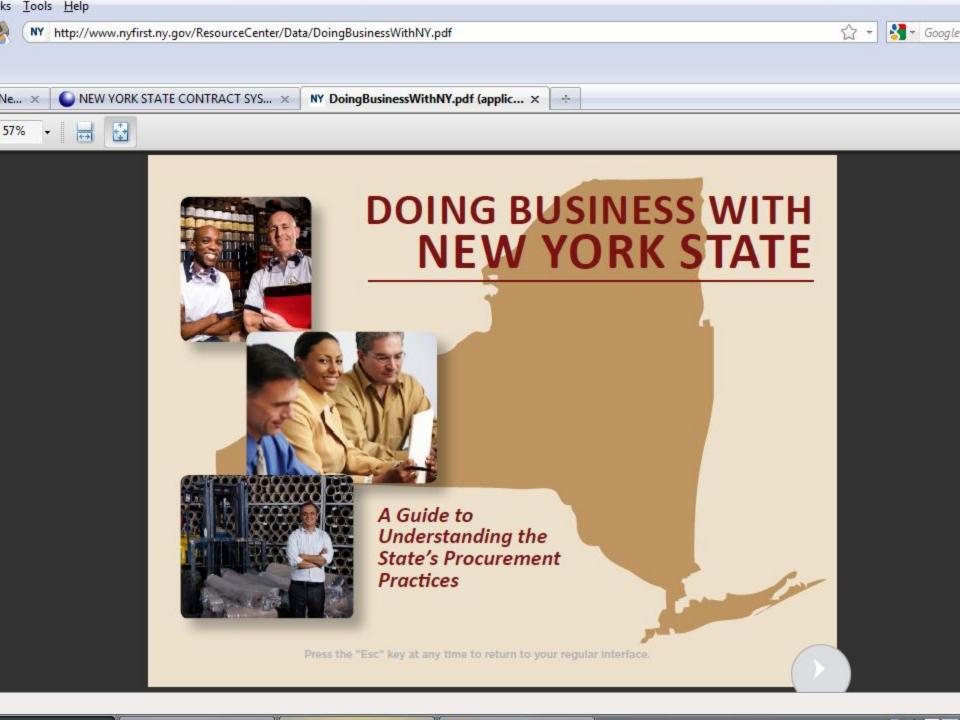
Search for Certified Firms

→ FAQs

Resources – Selling to NY State

Doing Business with NY State

 NYS Directory of Small Business Programs











THE CHECTORY WAS DEVILOPED BY Empire State Development

Press the "Esc" key at any time to return to your regular interface. Click here for navigation tips



Certifications

- Federal SBA 8(a) social and economic disadvantaged groups; Service Disabled Veterans.
- Federal WoSB
- State Empire State Development MBE, WBE
- Nassau/Suffolk County
- NYC
- Quasi Governmental Agencies
- Private Certifications

Certification Applications

- Application Questions
- Supplementary Documentation
- On-site visit

Why Get Certified?

- Increased access to government contracts
- Marketing
- Proliferated client base

BidLinx

 The New York State Government Contract Bid-Matching Service

What can BidLinx do for my business?

 Identifies and locates government agencies that purchase your commodities or service and finds contract opportunities

How does BidLinx work?

- The service is entirely web-based, and monitors over 2,000 bid sources every day.
- Procurement Opportunities are identifies with sources such as:
 - Federal agencies
 - NY State
 - County/Local agencies
 - All 50 states
 - U.S Territories
 - International Government Websites

So BidLinx is great! How do I sign up?

- Set up an appointment at the SBDC
- Once you are signed up you will receive daily email notifications containing links to your "bid leads".
- The leads will give you all the info you need to contact the appropriate government agency, submit requests, download appropriate documents and begin the bid process

Cost?

- None.
- SBDC Clients receive these services free of charge.

Thank You!

- Questions
- Stony Brook University SBDC stonybrook.edu/sbdc
 631.632.9070